

## PERIODIC DISCLOSURES

FORM NL-40

### Business Acquisition through different channels

Insurer: ECGC Limited Date: 31.12.2020

Registration No. 124 Date of Registration: 27th Sept. 2002

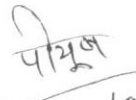
(Premium in Lakhs)

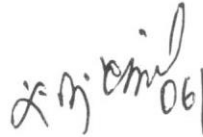
Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	0	0.24	0	1.68	2	50.54	0	0.98
3	Corporate Agents -Others								
4	Brokers	132	3,359.05	78	2,200.78	395	7,456.74	226	5,723.15
5	Micro Agents								
6	Direct Business	889	8,568.00	1,127	7,814.49	2,901	21,528.14	3,668	24,024.80
	Total (A)								
1	Referral (B)								
	<b>Grand Total (A+B)</b>	<b>1,021</b>	<b>11,927.29</b>	<b>1,205</b>	<b>10,016.95</b>	<b>3,298</b>	<b>29,035.42</b>	<b>3,894</b>	<b>29,748.93</b>


**Notes:**

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

ECGC Portal: <https://www.ecgc.in>

  
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**AM (NMD)**

  
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